

***FINANCIAL FORENSICS***

**WHO ARE YOU GOING TO  
CALL WHEN YOUR CITY  
SAYS IT IS BROKE?  
BROKEBUSTERS!**



***POLICEPAY.NET***

*The Industry Leader,  
Year-After-Year  
“We have your paycheck covered.”*

# ***FINANCIAL FORENSICS***

We have been down this path many times. Virtually every city claims it is broke every year – bad and good years. Seldom is this claim true, although it is sometimes. We know where and what to look for. A claim of inability-to-pay is just an excuse to not have a discussion about the real issue – what the marketplace dictates as the level of compensation for your department. It is not necessary to get your employer to cry “uncle”, they just need to move on to the real issue. The long-term group rate for most cities is higher than the growth rate in compensation for its employees. That is not necessarily a bad thing, except to a government minimalist who wants the smallest government possible. Government spending is increasing in total. The question becomes – “How much goes to increasing compensation and how much goes to increasing governmental services?” There is a third option – cut taxes.

When you attempt to get your compensation to the “proper place” in the market, you run into two highly motivated competitors – those wanting more governmental services and those wanting lower taxes. Just as with all entities, your city has unlimited wants and needs, but limited resources. If you try going it alone, the result will probably be you being shot down just as you come out of the chute. When you get tired of that outcome, give us a call. We guarantee you that we will not be gunned down. We know governmental finance, inside and out. And in the event that your city really is in financial trouble, we will tell you just that. We do not deal in illusions. What are you waiting for? Pick up that phone. Ask for Matt. Tell him you are ready do something about the beatings that you have been taking. We have our 1959 Cadillac ambulance parked right out front.

## ***ONE FIXED TURNKEY PRICE AGREED TO IN ADVANCE THREE PAYMENT PLANS – AFFORDABLE FOR ALL***

12 monthly payments, with the first payment with signed contract

2 payments, with the first payment paid at the beginning of the work

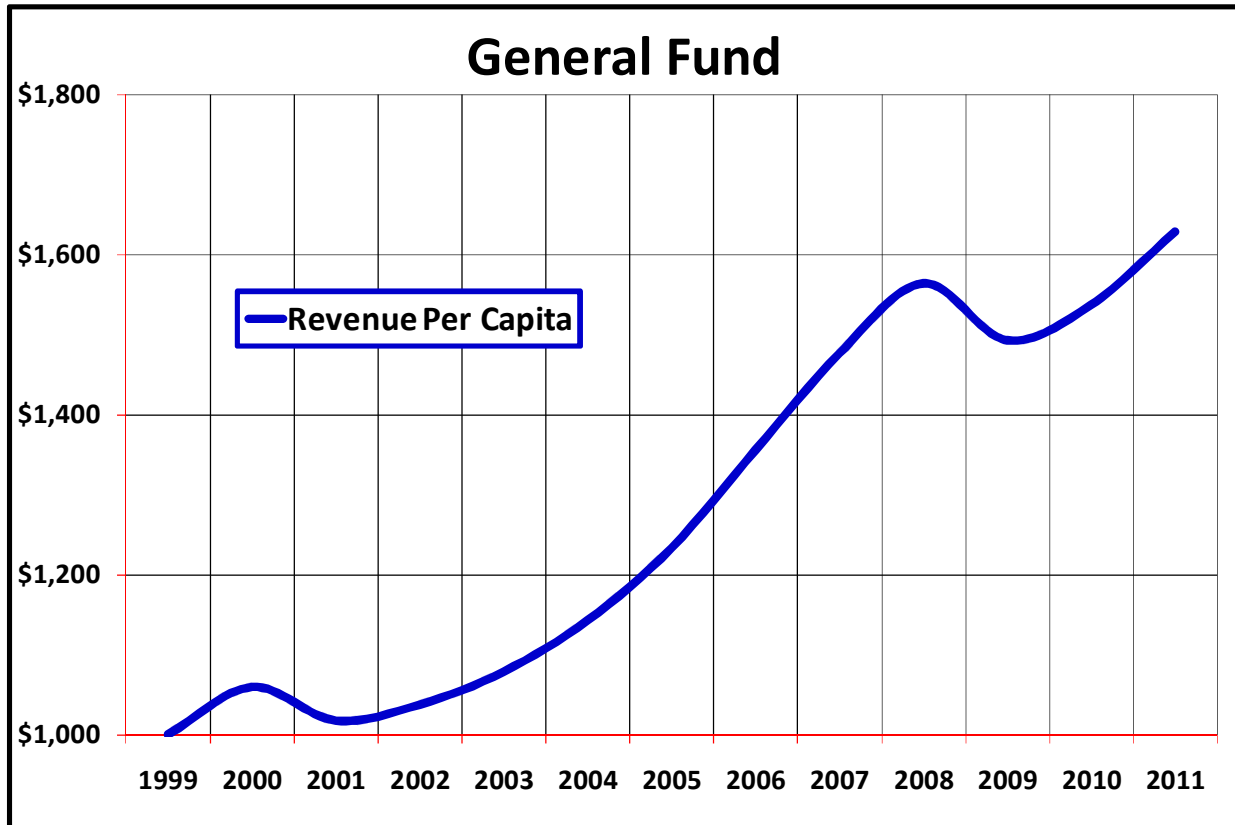
1 payment up front (this is the best deal)

***Call us today for a guaranteed price bid that is good for 90 days***

POLICEPAY.NET  
(405) 701-8616  
[editor@policepay.net](mailto:editor@policepay.net)

Matt Barnard  
(405) 413-6517  
[matt@policepay.net](mailto:matt@policepay.net)

# FINANCIAL FORENSICS



This is the history of revenue growth for a typical city. You would not know that based on the information put out for public consumption. If you want to know the facts, call POLICEPAY.NET – your expert on governmental finance. You do not have to go it alone when the battle of the budget begins. With POLICEPAY.NET on your side you can effectively deal with the “we’re broke” excuse.

Still not convinced? Call or email us and we will send more details. Look at the list of associations that have used one or more of our services over the years.

<http://www.policepay.net/Clients.htm>

Need some references? We can provide them. Look at this letter from the Phoenix Law Enforcement Association.

<http://www.policepay.net/PLEAletter.pdf>

We are not “bean counters” or “legal eagles”. We are only concerned with results – good results for you. Pick up that telephone and call now.

(405) 701-8616. It will be the best decision you can make.